



AFRICAN AMERICAN  
REAL ESTATE PROFESSIONALS

## 2007-08 Officers

### *President*

Caryn Bailey, OPX

### *Vice President*

Garland Stillwell

### *Immediate Past President*

Bridgette Chase, Chase Real Estate Solutions

### *Treasurer*

Shelynda Burney, Community Preservation  
Development Corporation (CPDC)

### *Secretary*

James Williams (JW), Lawrence Williams  
Construction

## Committee Chairs

### *Annual Awards Gala*

Rashida MacMurray, Holland & Knight, LLP  
(Chair)

Stacie Benes, Reznick Group, (Co-Chair)

### *Entrepreneurship*

Thomas Hart, Group Goetz Architects (Chair)

### *Job Bank Committee*

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Jacquelyn Glover, Turner (Co-Chair)

### *Membership*

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David Toney, Akridge (Co-Chair)

### *Programs*

James Morrow, Allran/Hemmer Electric, LLC  
(Chair)

### *Public Relations*

Bridget Graves, The Peterson Companies  
(Chair)

Anthony Bolling, GSA (Co-Chair)

### *Sponsorship*

Powell Jones, Wells Fargo (Chair)

## Management Team

### *Association Manager*

Kim Harden, Majestic Day, LLC

### *Auditor*

Shuwanda Williams, Accounting & Tax Solutions

### *Bookkeeper*

Rita Lawson, Executive Support Services

### *Executive Office Suites*

Bernadette Walker, Synergy Workplaces

## African American Real Estate Professionals (AAREP DC)

1325 G Street, N.W., Suite 500

Washington, DC 20005

Office: 202.449.7670

[www.aarepdc.org](http://www.aarepdc.org) ✦ [info@aarepdc.org](mailto:info@aarepdc.org)

March 2008

### Re: AAREP 2008 Sponsorship Opportunities

Dear AAREP Members/Supporters/Friends:

Thank you for being a valued member/supporter/friend of the African American Real Estate Professionals (AAREP). We would like to extend an invitation for your company to become a **Diamond** (\$25,000), **Platinum** (\$10,000), **Gold** (\$5,000), **Silver** (\$2,500), **Bronze** (\$1,000) Level Sponsor, and/or, **Friends of AAREP** (\$100-\$999) for our 2008 year. We would like to thank our 2007 Sponsors for their continued commitment to AAREP. We are proactively seeking your annual sponsorship commitment for the 2008 calendar year.

AAREP was established in 1995, as a 501 (c) (6) non-profit professional association with over 800 corporations and individuals participating in the Washington, DC Chapter. AAREP's mission is to *“lead in the intellectual, professional, and economic development of African American commercial real estate professionals.”* AAREP hosts informational, educational and networking programs that provide access to information on commercial and residential real estate market trends, industry related topics and employment opportunities. In addition to business development and entrepreneurship events, AAREP members are committed to returning the benefits of their success to the African American community through student outreach and career mentoring programs. For more information about the organization and sponsorship opportunities, please visit our website at [www.aarepdc.org](http://www.aarepdc.org).

We are truly excited about the 2007-2008 Program Year (July 1, 2007 – June 30, 2008), and we need your support for the 2008 calendar year (January 1 – December 31, 2008) to assist the organization in continuing to strengthen our commitment in meeting our goals and fulfilling our mission and vision.

Please review our Annual Sponsorship benefits on the following pages and if you have any questions, do not hesitate to send an e-mail message to our **Sponsorship Chair, Powell Jones**, [powell.b.jones@wellsfargo.com](mailto:powell.b.jones@wellsfargo.com), [info@aarepdc.org](mailto:info@aarepdc.org) and/or leave a voice mail message on AAREP DC's voicemail, 202.449.7670.

Best regards,

**President**

African American Real Estate Professionals (AAREP DC)

2007-2008 Program Year



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### AAREP 2008 Annual Sponsorship Levels

#### □ Diamond

\$25,000

- Two Tables (20) tickets\* at the Fifth Annual Awards Gala Dinner (April 2008)
- Special V.I.P. reception prior to Awards Gala
- Membership at the Board of Corporate Partners Level for one (1) year with 10 members
- Full-page ad in the Awards Gala Souvenir Journal (April 2008)
- Acknowledgement of **Annual** Sponsorship during the calendar year and/or commitment term.
- Company Logo/Signage recognition displayed during Awards Gala
- Company logo recognition on event advertisements and AAREP's website
- Five (5) VIP Parking at the Awards Gala for Five (5) vehicles
- One time use of AAREP's membership database for mailing (postage incurred by company).
- Advertise Career opportunity on AAREP Website under Job bank portal
- Contributing Writer of one (1) Article in *The Advisor*, including one (1) Advertisement
- AAREP Website Visibility – Company Logo Hyperlinked to Your Company's/Organization's Website
- An invitation to attend two meetings to assist AAREP's leadership in strategic planning.
- Right of first refusal to sponsor event(s) at the same level for following year
- Scholarship named on your behalf
- Opportunity to provide an internship to a minority undergraduate and/or graduate student interested in Commercial Real Estate

#### □ Platinum

\$10,000

- Fifteen (15) tickets\* for the Annual Awards Gala (April 2008)
- Special V.I.P. reception prior to Awards Gala
- One Year Corporate Membership for Five (5) Members
- Full page Ad in the Annual Awards Gala Souvenir Journal (April 2008)
- Acknowledgement of **Annual** Sponsorship during the calendar year and/or commitment term.
- Logo/Signage at Awards Gala, and other scheduled events
- Two (2) VIP Parking Passes at Awards Gala for Two (2) vehicles
- Contributing Writer of one (1) Article in *The Advisor*, including one (1) Advertisement
- One table top display at an AAREP Evening or Special Program Event
- AAREP Website Visibility – Company Logo Hyperlinked to Your Company's/Organization's Website
- Scholarship named on your behalf
- Opportunity to provide an internship to a minority undergraduate and/or graduate student interested in Commercial Real Estate

#### □ Gold

\$5,000

- One Table (10) tickets at the Fourth Annual Awards Gala (April 2008)
- Special V.I.P. reception prior to Awards Gala
- One year Corporate Membership for three (3) Members
- Half-page Ad in the Annual Awards Gala Souvenir Journal (April 2008)
- Acknowledgement of **Annual** Sponsorship for a 12-month period
- Logo/Signage at Awards Program, and other scheduled events
- Opportunity to place One (1) Advertisement in *The Advisor*
- AAREP Website Visibility – Company Logo Hyperlinked to Your Company's/Organization's Website
- Scholarship named on your behalf
- Opportunity to provide an internship to a minority undergraduate and/or graduate student interested in Commercial Real Estate



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### AAREP 2008 Annual Sponsorship Levels

(Continued)

- |  |               |
|--|---------------|
| <input type="checkbox"/> Silver  | \$2,500       |
| <ul style="list-style-type: none"><li>▪ Five (5) tickets to the Annual Awards Gala (April 2008)</li><li>▪ Special V.I.P. reception prior to Awards Gala</li><li>▪ Half page Ad in the Awards Program Souvenir Journal (April 2008)</li><li>▪ Acknowledgement of <i>Annual</i> Sponsorship during the calendar year</li><li>▪ Logo/Signage at Awards Gala, and other scheduled events</li></ul> |               |
| <input type="checkbox"/> Bronze  | \$1,000       |
| <ul style="list-style-type: none"><li>▪ Two (2) tickets to the Annual Awards Gala (April 2008)</li><li>▪ Special V.I.P. reception prior to Awards Gala</li><li>▪ Acknowledgement of <i>Annual</i> Sponsorship during the calendar year</li><li>▪ Logo/Signage at Awards Gala, and other scheduled events</li></ul>   |               |
| <input type="checkbox"/> Friends of AAREP  | \$100 - \$999 |
| <ul style="list-style-type: none"><li>▪ Acknowledgement of <i>Support</i> during the calendar year</li><li>▪ Name and Company in the Annual Awards Souvenir Journal (April 2008)</li></ul>   |               |

The undersigned hereby authorizes and directs the African American Real Estate Professionals, Washington, D.C. Chapter to consider the company/organization named above as an Annual Sponsor on a calendar year (January – December). Use of the above noted company/organization's logo is hereby authorized for use prior to and during the Annual Awards Gala, on its website at [www.aarepdc.org](http://www.aarepdc.org), in its newsletters, and throughout the year to recognize the entity's Annual Sponsorship status.

Signature \_\_\_\_\_

Print Name \_\_\_\_\_

Name of Organization \_\_\_\_\_

Date \_\_\_\_\_

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#### Contact Information: AAREP

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*"To lead in the intellectual, professional and economic development of African American commercial real estate professionals."*

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